



STRAIGHT TALK CEO Speaks



Dear IRM Team,

Warm Greetings to all.

A new financial year signifies more than a change in calendar - it represents fresh opportunities, renewed energy, and a stronger commitment towards our shared goals. Let me begin with a thought:

"Every strong journey is shaped by how it begins."

April has set a positive and encouraging tone for FY26, reflecting steady progress across key operational, infrastructure, and customer-focused areas. Building on the achievements of the previous year, the organisation has commenced this new phase with clarity of purpose and collective determination towards sustained growth and operational excellence.

A key highlight during the month was the successful commencement of Compressed Bio Gas (CBG) decanting in Fatehgarh Sahib GA in partnership with Reliance Chemical & Materials Limited. With initial volumes of 2 TPD and potential for scale-up, this initiative marks an important step towards integrating greener fuel alternatives into our operations and strengthening our commitment to sustainability.

Our operations in the Namakkal & Trichy GA also witnessed a significant milestone with the commissioning of our first industrial PNG customer in the Namakkal area. This achievement reflects our continued focus on expanding our industrial footprint and strengthening our presence in high-potential regions.

Growth momentum remained strong across the PNG segment as we commissioned 44 commercial PNG connections during the month. This significant achievement has enabled the IRM to surpass the milestone of 500+ commercial connections, reflecting the growing confidence of business consumers and the increasing adoption of natural gas across the segment.

From an execution standpoint, the month showcased our operational strength and technical capabilities. In Banaskantha GA, a complex pipeline shifting activity was carried out with meticulous planning, ensuring uninterrupted supply and system stability. In parallel, the groundbreaking of a key steel pipeline project in the Namakkal & Trichy GA marks a strategic step towards strengthening pipeline connectivity, upgrading CNG infrastructure, and expanding PNG reach across key demand centres.

We also strengthened our customer interface with the inauguration of a Customer Care Centre in Trichy, reinforcing our commitment to enhancing accessibility, responsiveness, and overall customer experience.

At the industry level, IRM Energy continued to actively contribute to sectoral dialogue. During the month, I had the opportunity to represent the organization at the 21st Annual CGD Conference and the Annual Gas Summit 2026, where key discussions centred around gas sourcing trends, pricing volatility, and the evolving role of CGD players in India's energy transition journey.



At the same time, the global geopolitical adversities in natural gas sourcing and drastic cut of APM gas, continued to pose significant challenges during the month. In addition, the INR depreciation and Brent crude volatility has made the operations and customer services very difficult. The imposition of Force Majeure clauses by our RLNG suppliers have harshly dented the maintenance of supplies of our industrial, commercial and CNG customers.

As we begin the year, the external environment continues to remain dynamic, with global energy market volatility influencing sourcing and pricing trends. In this context, our focus remains on maintaining operational resilience, strengthening supply strategies, and ensuring consistent service delivery.

The start of a new financial year brings with it renewed responsibility and opportunity. It is important that we build on this early momentum and remain focused on disciplined execution across all areas of our business. Consistency in our efforts, commitment to our responsibilities, and a strong sense of ownership in our day-to-day work will be key to delivering sustained success.

Let us move forward with clarity, discipline, and a shared commitment to excellence.

Wishing you and your families continued success, good health, and happiness.

Warm regards,

M. K. Sharma

Chief Executive Officer