



STRAIGHT TALK CEO Speaks



Dear IRM Team,
Warm greetings to all!

November left behind clear evidence of what focused teams can achieve. What we saw across IRM Energy last month was discipline in action and strategy turning into results. However, stepping into December does not mark an end, it marks the most decisive stretch of the year. With limited time and larger ambitions ahead, the need for sharper focus, faster execution, and stronger ownership has never been more critical.

One of the strongest reflections of our momentum in November was seen in the rapid expansion of our CNG infrastructure across the GAs. During the month, teams successfully delivered multiple commissioning milestones, including the 14th CNG Station in Fatehgarh Sahib GA, 53rd and 54th CNG Station at Ambaji (co-located with BPCL) & at Nahargadh (DODO model, Danta Taluka) respectively in Banaskantha GA. We also marked a landmark achievement by commissioning Tamil Nadu's first DODO CNG Station and the 35th Station at Papinayakampatti (NH-44 corridor) in Namakkal & Trichy GA. Additionally, the commissioning of the 3rd COCO CNG Station at Konali Village, Trichy further strengthened our network reach and accessibility. With these additions, IRM Energy now operates 123 CNG stations across the country, a milestone that reflects not just scale, but the discipline, coordination, and execution strength of our teams on ground.

The month also witnessed a major operational achievement at our Veraval LCNG Station in the Diu & Gir Somnath GA, where the team successfully completed 1,000 LNG tanker decantation. This milestone highlights the reliability, safety focus, and operational excellence demonstrated by our operations and support teams.

We recorded strong progress in the PNG domain with the achievement of 100 commercial PNG registrations in the Diu & Gir Somnath GA, reinforcing the growing trust and adoption of natural gas solutions among commercial customers.

We also took a significant step forward by signing a Memorandum of Understanding with Grasim Industries Limited to provide PNG supply to 705 residential quarters in the Diu & Gir Somnath GA, reinforcing our strategic expansion in the domestic segment

Strengthening our people and safety culture remained a priority through the successful conduct of the Basic Life Support (BLS) Training & Certification Programme in collaboration with Apollo Speciality Hospitals, Trichy, enhancing preparedness and confidence in responding to critical situations.

Leadership engagement remained an important focus. My visit to Venuka Polymers in Vadodara, our joint venture partner, provided an opportunity to interact with the teams and reinforce the importance of operational efficiency, quality orientation, and long-term capability building.

While these achievements reflect strong progress, the most decisive phase of the financial year now lies ahead. The months to come will demand sharper execution, stronger cross-functional coordination, and a greater sense of ownership at every level. Timely commencement of work, disciplined follow-through, and respect for shared timelines will be critical in maintaining momentum and delivering results with consistency.

Let us continue strengthening our work culture through accountability, responsiveness, and collaborative effort, ensuring that every commitment is translated into timely action.

Let me leave you with this thought:

"Success is built not only in milestones achieved, but in the consistency of purpose we demonstrate every single day."

As we move ahead, let us build with focus, discipline, and shared responsibility.

Wishing you and your families good health, strength, and renewed energy.

Warm regards,

M. K. Sharma

Chief Executive Officer