



## STRAIGHT TALK

### CEO Speaks



Dear IRM Team,  
Warm greetings to all!

At the outset, I hope each of you celebrated the festive seasons with your families and friends in full spirit. The Diwali celebrations across IRM reminded us that our strength lies not only in what we build, but in how we come together as one team. As we start the month, let our focus stay on aligned execution and shared purpose across teams.

The past month brought several meaningful operational milestones worth highlighting. Team Banaskantha commissioned its 52nd CNG station and Team Diu & Gir-Somnath commissioned its 19th, taking our network to 118 CNG stations. Each new station strengthens our presence and expands access to cleaner mobility.

During the festive period, we achieved a significant organisational milestone on 24th October 2025, crossing 7,00,000 SCMD of natural gas sales in a single day, which is the highest in our history. This reflects strong alignment, coordination, and collective execution across teams and Gas.

Our commitment to responsible and disciplined growth was reaffirmed with the successful completion of T4S and IMS audits across Banaskantha, Diu & Gir-Somnath, and Fatehgarh Sahib Gas.

Safety remained central to our operations. Over 410 personnel underwent external safety and technical competency training. Diwali preparedness measures including site inspections, awareness outreach, and coordinated duty planning ensured zero incidents, reflecting collective vigilance and accountability.

While these achievements are significant, we are conscious that the year is still in motion, and there is important ground yet to cover. The period ahead will require continued urgency, sharper execution, and deeper coordination across functions and locations. As we have now crossed more than half of the current financial year,

the remaining five months will be crucial. It is imperative that we accelerate progress on ongoing projects and infrastructure development, and maintain a steady pace in addressing operational bottlenecks through timely collaboration and support across teams. By working cohesively and staying aligned, we can continue to build strong momentum through the remainder of the year.

As we continue to scale our operations and enhance efficiencies across functions, it is essential that our daily work practices reflect the same level of discipline and ownership. Timely commencement of the workday ensures better coordination, smoother communication, and faster decision-making, enabling us to meet targets with consistency and clarity. Let us collectively uphold this standard as a part of our professional culture, reinforcing reliability and respect for shared time and commitments.

Let me leave you with this thought:  
**“Excellence is not achieved in one leap, it is built every day, in every decision, in every effort.”**

As we move ahead, let us build on the strength we have created with focus, humility, and belief in our shared journey. There is more to achieve, more to strengthen, and more to contribute as we continue shaping a cleaner and sustainable tomorrow.

Wishing you and your families good health, energy, and inspiration ahead.

Warm regards,  
**M. K. Sharma**  
Chief Executive Officer