



STRAIGHT TALK CEO Speaks



Dear IRM Team,

Warm Greetings for Navratri, Ram Navami and Eid-ul-fitr to all.

Let us be proud of significant milestones that we have achieved in our company's journey in the remarkable last financial year which was filled with success and progress. It is a testament to the collective hard work and dedication of our team towards a cleaner and more sustainable energy future.

One of our most significant achievements is the successful execution of a long-term Regasified Liquefied Natural Gas (RLNG) purchase agreement with reputed suppliers, i.e. Shell Energy and GSPC, for a tenure of five years for a considerable volume for our supply security.

We have achieved more than 11% growth in daily sales volume, with total average sales reaching 6 Lakhs SCMD. Among other key milestones, surpassing 100th CNG station, we have closed the financial year by commissioning 111th station with an all-time high of 29 stations in a financial year, in short span of time.

On Steel Project front, we have successfully completed the 665 mtr. Creek Crossing across the Shamji Bridge in Diu which is a rare feat for any CGD player in India. Further, we could complete our first vertical hot tapping, enabling online connectivity for a CNG station in Banaskantha GA.

Our O&M team with their relentless efforts ensured efficient and sustainable operations of the business. We have consistently maintained Gas Sales-Purchase Variance at less than 1%. Digital solutions in CNG fleet management enhanced the operational efficiency further.

Reaffirming our commitment to corporate social responsibility, a PNG powered furnace at a

Crematorium in Palanpur was commissioned. This contribution of IRM Energy has been well received by local communities.

Keeping Safety First approach, we also celebrated 54th National Safety Week (4th –10th March 2025), with full enthusiasm. IRM Energy, successfully conducted Level-III Emergency Mock Drill at CGS Jagana in BK GA after last drill at LCNG station in Veraval, DGS GA involving all the major external stakeholders. Complying PNGRB regulations, NT GA has secured T4S, IMS and ERDMP certificates in Mar'25.

As we enter the new financial year 2025-26, let us recall a famous quote by Henry Ford: ***"If everyone is moving forward together, then success takes care of itself."***

The Board reposing faith in the team has approved an ambitious business target for FY 25-26 and it would be our sincere duty to make all out efforts to not only meet but surpass the expectation of the Board of Directors.

Thank you IRMEL family for your dedication and hard work. Your passion, perseverance, and commitment are the driving forces behind our success. As we move forward, let us continue to push boundaries, embrace challenges, maintaining high standards of ethical values for excellence.

We must believe that the best of our performance is yet to come !

Wishing you the very best,

M. K. Sharma

Chief Executive Officer