



STRAIGHT TALK CEO Speaks



Dear IRM Team,

Warm Greetings to all!

Let us take a moment to reflect with pride on the significant strides we made together in April, further propelling IRM Energy towards a brighter and more sustainable future. As we embark on the journey of FY 2025-26, let us be inspired by the words of Robert Collier:

"Success is the sum of small efforts, repeated day in and day out."

In these tough times, our nation's unity and resilience are being tested by our hostile neighbours. By rallying behind our military and national security agencies, we should harness the power of collective patriotism. Therefore, it is imperative that we rely on verified information from credible sources, thereby inoculating ourselves against the impact of misinformation and propaganda.

On Gas sourcing front in a strategic move, we have done a Tripartite agreement with GAIL and Indian Oil Adani Ventures (IAV) Biogas Pvt. Ltd. in the NT GA for 3000 SCMD till 2034, and a similar agreement with GAIL and Cities Innovative Biofuel Pvt. Ltd. in the FS GA for ~6600 SCMD till 2034, both for sourcing CBG at APM price. These collaborations are set to optimize our input gas costs and enhance operational efficiencies, demonstrating our proactive approach to value creation. These agreements will also meet MoPNG's mandated CBG Blending Obligation for the company. We appreciate GA team for efforts on their part and request them to draw maximum allocation of CBG going forward.

IRMEL's CEO, COO & other delegates actively participated in CGD India 2025 conclave organised by India Infrastructure at New Delhi both as a Panelist and Speaker. In the 'CGD Operators' Perspective' session we have shared valuable insights, discussing the evolving landscape, expansion strategies, policy influences, and the integration of biogas within our city gas distribution networks.

Our Veraval LCNG station reached a remarkable operational milestone, successfully completing the decantation of 800 LNG tankers, with 331 of those achieved in FY 2024-25 alone. National Fire Service Week (April 14-20, 2025) was well participated in our company,

under the inspiring theme "Unite to Ignite, a Fire-Safe India." Our HSE teams actively engaged in crucial awareness initiatives and hands-on training sessions, reinforcing our unwavering commitment to safety across all our operations.

Expanding our reach, we proudly commissioned our 13th CNG station in Fatehgarh Sahib GA, our first DODO station in FS after a long wait. This is a step forward strengthening our commitment to providing cleaner energy access to more communities.

To enhance CNG adoption through frontline engagement, "Salesman Incentive Program" for OEM executives in the 4-wheeler and SCV segments in NT GA has been successfully relaunched with registration of 83 new vehicles within Apr'25 itself. To connect more deeply with our customers, we proudly launched professional testimonial videos featuring the positive experiences of our CNG users with a contemporary theme and marketing-focused approach.

Furthermore, we organized enriching outbound/get together programs for our DGS and N&T teams in Sasan and Munnar respectively, fostering team spirit and collaboration under the leadership of the respective GA Heads.

Punctuality and discipline are the cornerstones of a high-performing team. I urge each one of you to foster a culture of professionalism, accountability, and mutual respect that drives our team forward.

With our collective dedication and unwavering spirit, I am confident that we will continue to achieve remarkable success in this financial year.

Wishing you and your families continued success, good health, and happiness.

Warm regards,

M. K. Sharma
Chief Executive Officer