

May 15, 2025

To,

National Stock Exchange of India Limited

"Exchange Plaza"

Bandra-Kurla Complex, Bandra (East)

Mumbai - 400051

Scrip Symbol: IRMENERGY Scrip Code: 544004

Sub: Investor Presentation for the quarter and year ended March 31, 2025

BSE Limited

Dalal Street

Mumbai - 400001

Phiroze Jeejeebhoy Towers

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the copy of 'Investor Presentation' on Audited Financial Results for the quarter and year ended March 31, 2025.

You are requested to take the same on record.

Thanking you.

Yours sincerely,

For, IRM Energy Limited

Akshit Soni Company Secretary & Compliance Office













Committed. Capable. Confident.

BSE (scrip code)- 544004 NSE (symbol)- IRMENERGY ISIN- INE07U701015























Investor Presentation Q4FY25/ FY25



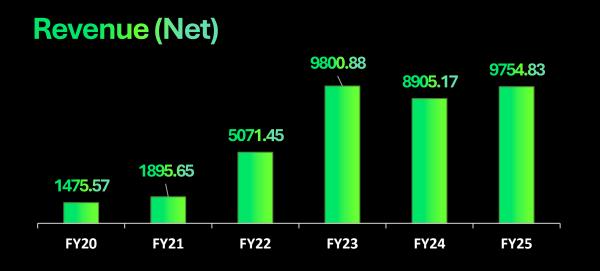


EXPANDING, DIVERSIFYING, AND PROGRESSING SUSTAINABLY.

- 01 Journey So Far (04)
- **02** Business and Other Updates (05)
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- **04** CGD infrastructure Overview (09-11)
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IRM Energy - Journey So Far











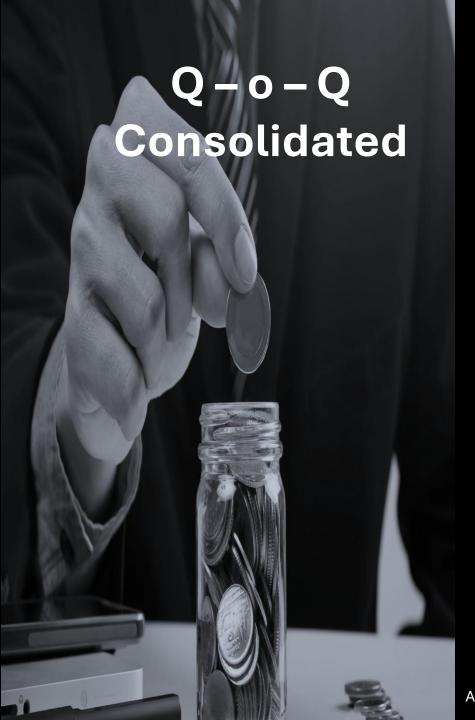




Business Updates

- 1. Record 18 CNG stations having 58 dispensing arms, 1,510 domestic customers, 17 commercial customers and 5 industrial customers commissioned in Q4FY25
- 2. Highest ever CNG volume of 28.84 mmscm achieved in Q4FY25, increase by 11% as compared to 26.07 mmscm in Q4Y24 on the back of investment in CNG Station infrastructure
- 3. The company now has a robust infrastructure of 111 CNG stations across its 4 geographical areas
- 4. Recovery continues in Industrial volume at 22.71 mmscm during Q4FY25, which is 24% higher as compared to volume of 18.29 mmscm in the corresponding quarter of the previous year
- 5. Company has spent CAPEX of Rs. 1293.61 Millions during FY25





Revenue

Op. EBITDA

PAT

Q4FY25

2,679 173_{6%}

442%

Q3FY25

2,508 222_{9%} 101_{4%}

- Revenue from operations has increased by ~ 7% due to increase in overall volume
- EBITDA has decreased by ~22% on account of lower allocation of APM gas, higher opex





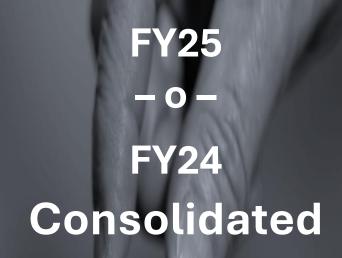
Revenue Op. EBITDA PAT

Q4FY25 2,679 1736% 442%

Q4FY24 **2,142 226**11% **90**4%

- Revenue from operations has increased by \sim 25% due to increase (22% attributed to volume and 3% attributed to price increase)
- EBITDA has decreased by ~ 23% on account of lower allocation of APM gas and higher opex







Revenue Op. EBITDA PAT

9,755 963_{10%} 452_{5%}

8,905 1,489_{17%} 857_{10%}

- Revenue from operations has increased by ~ 10% due to increase in overall volume
- EBITDA has decreased by ~ 35% on account of lower allocation of APM gas, higher opex and license fees



CGD Infrastructure Overview

IRM ENERGY LIMITED (IRMEL)

IRM Energy has been granted authorization by PNGRB for four Geographical Areas (GAs), encompassing six districts

Banaskantha

Fatehgarh Sahib

Diu & Gir Somnath

Namakkal & Tiruchirappalli

CGD Infrastructure as on 31st March 2025

Domestic

Cumulative 75,005

Commercial

412

Industrial

214

CNG Stations*

111

Dispensing Points

404

Steel & MDPE Pipeline

5,671

2,755 Km

Inch Km

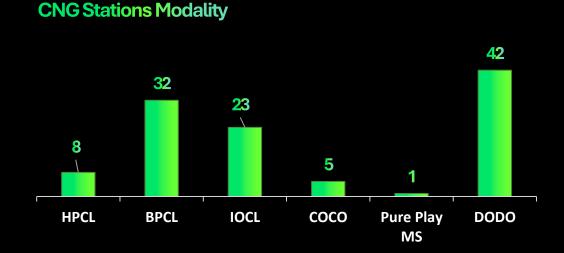
IRM Energy operates a robust CGD infrastructure including CNG stations, dispensing points, and steel & MDPE pipelines

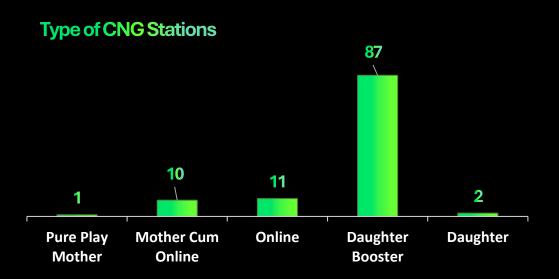
• The company caters to domestic, commercial, industrial customers and transport segment across its operational areas



CNG Stations Details (Cumulative Company Level)









- DODO (Dealer Owned Dealer Operated), COCO (Company Owned Company Operated), COLO (Co-located in Company Retail Outlet), Pure Play MS (Mother Station)
- Status as on March 31, 2025



PNG Segment Details (Cumulative Company Level)





No. of Commercial Customers









Key Business Metrics

43% 46%

70/06%

4%

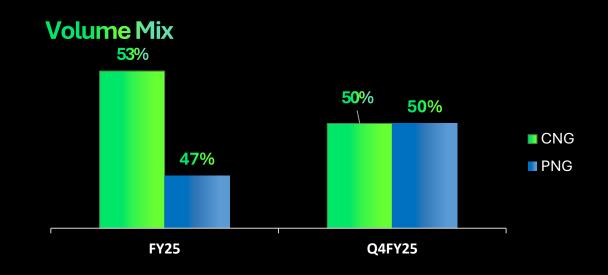
Banaskantha

Fatehgarh Sahib

Diu & Gir Somnath

Namakkal & Trichy

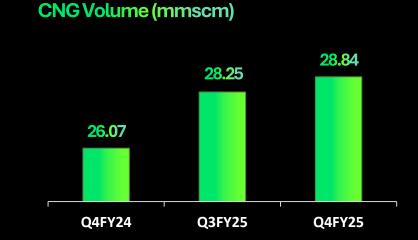
Geographical Area wise volume share - FY25_{Q4FY25}



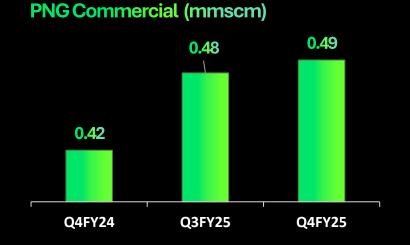


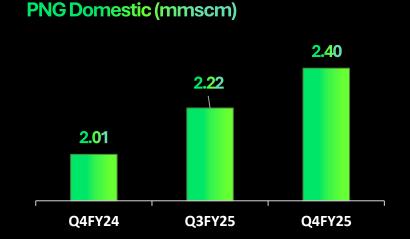
Operational Highlights for Q4FY25 - Volume











- CNG Volume increased by ~ 11% Y -o- Y
- Industrial Volume increased by ~ 24% Y -o- Y
- Commercial Volume increased by ~17% Y -o- Y
- Domestic Volume increased by ~19% Y –o– Y
- *Differential Quantity in Q3FY25and Q4FY25 denotes trading volume



Status of Minimum Work Programme

Target as on March 2025

Pipeline Infrastructure (Inch Km)

CNG Stations (Nos)

DGS - 122

NT - 73

FS - 650

BK - 00

FS-00

DGS- 18

BK - 1,800

NT - 00

BK - 28,021

FS – 5,905

DGS-31,850 NT-00

Actual as on March 2025

BK - 2,850 FS - 1,356

DGS - 100 NT - 142

BK – 49 FS – 12

DGS - 17 NT - 33

BK – 58,866 FS –6,305

DGS - 9,330 NT - 504





2



CAPEX Spent FY25 (Rs.- In Million)

Banaskantha

- FY25 Rs.433.55
- Till date Rs.3,557.53

Fatehgarh Sahib

- FY25 Rs.84.72
- Till date Rs.1,780.70

Diu & Gir Somnath

Namakkal & Trichy



- FY25 Rs.224.25
- Till date Rs.1,303.49

FY25 - Rs.551.09

Total Capex

as on 31.03.2025

Rs. 8,391.88

• Till date - Rs.1,750.16





Standalone Financial Results

Particulars	Q4FY25 Audited	Q3FY25 Unaudited	Q4FY24 Audited	FY25 Audited	FY24 Audited
Revenue from Operations	2,890	2,733	2,316	10,563	9,565
Other Income	89	69	98	344	238
Total Income	2,979	2,802	2,414	10,907	9,803
Cost of Goods Sold #	2,112	1,923	1,579	7,364	6,465
Excise Duty	211	226	174	809	660
Employee Benefits Expense	56	48	34	180	124
Other Expenses	337	315	304	1,247	827
EBITDA	263	290	323	1,307	1,727
Depreciation and Amortisation Expense	99	81	74	348	265
EBIT	164	209	249	959	1,462
Finance Costs	58	50	85	221	267
Profit before Tax	106	159	164	738	1,195
Tax Expense (current + Deferred)	60	51	52	268	280
Profit for the period/year	46	108	112	470	915



[#] Cost of goods sold = Purchases of stock-in-trade of natural gas + Changes in Inventories All numbers are in Rs. Mn

Consolidated Financial Results

Particulars	Q4FY25 Audited	Q3FY25 Unaudited	Q4FY24 Audited	FY25 Audited	FY24 Audited
Revenue from Operations	2,890	2,733	2,316	10,564	9,565
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EBIT	164	209	249	960	1,462
Finance Costs	58	50	85	221	267
Profit before Tax	106	159	164	739	1,195
Tax Expense (current + Deferred)	60	51	52	268	280
Share of Profit/(Loss) of JCE (Net of Tax)	(2)	(7)	(22)	(19)	(58)
Profit for the period/year	44	101	90	452	857



Cost of goods sold = Purchases of stock-in-trade of natural gas + Changes in Inventories All numbers are in Rs. Mn

Consolidated Statement of Assets and Liabilities

Assets	FY25 Audited	FY24 Audited	Equity and Liabilities	FY25 Audited	FY24 Audited
Non-Current Assets			Equity		
Property, plant and equipment	6,299	5,356	Equity share capital	411	411
Capital work-in-progress	885	868	Other equity	9,096	8,907
Intangibles assets	37	31	Total Equity attri. to Equity holders Of the Co.	9,507	9,318
Right of Use Assets	157	186	Non Controlling Interests	0	0
Intangibles under Development	0	-	Total equity	9,507	9,318
Financial assets			Liabilities		
(i) Investments	160	266	Non-Current Liabilities		
(ii) Loans	1	5	Financial Liabilities		
(iii) Other financial assets	58	89	(i) Borrowings	520	1,132
Other non-current assets	259	373	(ii) Lease Liabilities	139	178
Income Tax Asset (Net)	70	20	(iii) Other financial liabilities	76	79
Total Non-Current Assets	7,926	7,194	Provisions	21	19
Current Assets			Deferred tax liabilities (Net)	380	224
Inventories	46	43	Total Non-Current Liabilities	1,136	1,632
Financial assets			Current Liabilities		
(i) Investments	468	153	Financial Liabilities		
(ii) Trade receivables	438	368	(i) Borrowings	737	973
(iii) Cash and cash equivalents	365	2,578	(ii) Lease Liabilities	21	11
(iv) Bank balances Other Than (iii) Above	3,088	2,300	(iii) Trade payables	266	293
(v) Loans	101	84	(iv) Other financial liabilities	983	703
(vi) Other financial assets	59	73	Provisions and Other current liabilities	47	36
Other current assets	206	173	Total Current Liabilities	2054	2,016
Total Current Assets	4,771	5,772	Total Liabilities	3,190	3,648
Total Assets	12,697	12,966	Total Equity and Liabilities	12,697	12,966



Consolidated Statement of Cash Flows

Particulars	FY25 Audited	FY24 Audited
Cash generated from operation	1,060	1,325
Net cash from operating activities	937	1,203
Net cash from (used in) investing activities	(1988)	(2911)
Net cash from (used in)financing activities	(1162)	3799
Net increase / (decrease) in cash and cash equivalents	(2213)	2091
Cash and cash equivalents — opening balance	2,578	487
Cash and cash equivalents — closing balance	365	2578

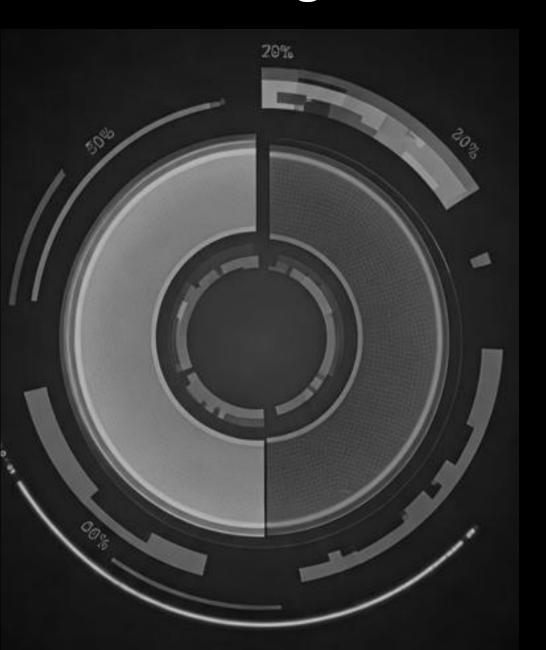


IPO Fund Utilization as on March 31, 2025

Objects of Issue	Amount as per Offer Document (A)	Amount Utilised (B)	% Amount Utilised (C)	Pending to be Utilized (D = A - B)
Funding capital expenditure requirements for development of the City Gas Distribution network in the Geographical Areas of Namakkal and Tiruchirappalli (Fiscal 2024-2027)	3 072 62	474.13	15.43%	2,598.49
Prepayment or repayment of all or a portion of certain outstanding borrowings availed by the Company	1,350.00	1,350.00	100.00%	0.00
General Corporate Purposes	534.97	529.71	99.02%	5.26
Total	4,957.59	2353.84	47.48%	2,603.75



Shareholding Pattern as on March 31, 2025



Category	% holding
Promoter Group	50.07
Bodies Corporate	22.29
Resident Individuals	16.28
Mutual Funds & Insurance Companies	6.29
Foreign Portfolio Investors & Foreign Company	3.85
Others	1.22

The shareholding pattern reflects a balanced distribution, with significant holdings from promoter groups and institutional investors





Statements in this presentation may contain forward-looking information concerning IRM Energy Limited ("IRM Energy" or "Company")'s strategy, operations, financial performance or condition, outlook, growth opportunities or circumstances in the sectors or markets in which the Company operates. Forward-looking statements can sometimes be identified by the use of forward-looking words such as "may", "believe", "will", "expect", "project", "estimate", "should", "anticipate", "plan", "continue", "seek", "pro forma", "potential", "target", "forecast", "intend" or other similar words or expressions of the narrative thereof and by their nature, involve uncertainty because they depend on future circumstances, and relate to events, not all of which are in the Company's control or can be predicted by the Company. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Actual results could differ materially from those set out in the forward-looking statements. For a detailed analysis of the factors that may affect our business, financial performance or results of operations, we urge you to look at the relevant article on Risk Management included in the Company's latest Annual Report. Presentation is not, and nothing in it should be construed as, an offer, invitation or recommendation in respect of the Company's securities or an offer, invitation or sell, or a solicitation of an offer to buy the Company's securities. Neither this presentation nor anything in it shall form the basis of any contract/commitment or in connection with any investment decision. This presentation is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any investor. No representation or warranty, express or implied, is provided in relation to the fairness, accuracy, correctness, completeness or reliab

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